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LeTourneau is one of 353 American colleges and universities chosen for inclusion in Peterson's Competitive Colleges 1991-92, recently released by the Princeton-based education and career information publisher.

"We're pleased that this is the sixth consecutive year LeTourneau has been included in the guide," said Roger Kieffer, dean of enrollment management.

"It's an objective indicator that while the university's entrance requirements are deliberately established to provide an opportunity for average students to enroll, the quality of the programs is such that they are challenging to students with high academic skills."

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Mr. & Mrs. James P. Kladfiko	Mr. & Mrs. Stephen W. Woodward	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. Ralph House	Mr. & Mrs. John D. Hershey
Mr. & Mrs. John W. Klein	Miss Lois E. Krouse	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Robert O. Langness	Mr. & Mrs. Kruppenbacher	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Timothy A. Larson	Mr. Arthur E. Kruppenbacher	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Loren D. Lemann	Miss Lois E. Krouse	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. Keith W. Leonhardt	Mr. & Mrs. Stan L. Kindig	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Andrew W. Lewis	Mr. & Mrs. David J. Linder	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. C. Fay Livers	Mr. & Mrs. Bruce Lockhart	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Shawn Lonotch	Mr. & Mrs. Charles E. Lucas	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Charles E. Lucas	Mr. & Mrs. Charles E. Lucas, Jr.	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Rod B. MacAskill	Mr. & Mrs. David Luckett	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Alan J. Maerowski	Mr. & Mrs. Alan J. Maerowski	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Stephen J. Marks	Mr. & Mrs. Stephen J. Marks	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Steven E. Martin	Radon & Mrs. Richard K. Maughlin	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Steven E. Martin	Mr. Russ McClellan	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Stephen J. Marks	Mr. Daniel R. McCoy	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Keith W. McCoy	Dr. & Mrs. Jeff E. McCoy	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Thompson B. McGinnis	Mr. & Mrs. Keith W. McCoy	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. William G. Milloy	Mr. & Mrs. William G. Milloy	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. David G. Miller	Mr. & Mrs. David G. Miller	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. James R. Miller	Mr. & Mrs. James R. Miller	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Richard B. Miller	Mr. & Mrs. Richard B. Miller	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. Jeff Milne	Mr. Jeff Milne	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Milton G. Miner	Mr. & Mrs. Milton G. Miner	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. James R. Mock	Mr. & Mrs. James R. Mock	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. R. James Mozzam	Mr. & Mrs. R. James Mozzam	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Raymond E. Monson	Mr. & Mrs. Raymond E. Monson	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Timothy J. Morschback	Mr. & Mrs. Timothy J. Morschback	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. Jim Motley	Mr. Jim Motley	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Vernon F. Murtz	Mr. Keith L. Musser	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. Keith L. Musser	Mr. & Mrs. Harold Needham	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Daniel J. Newquist	Mr. & Mrs. Daniel J. Newquist	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. David J. Nixon	Mr. & Mrs. David J. Nixon	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Douglas R. Nordell	Mr. & Mrs. Douglas R. Nordell	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Frederick J. Ogden	Mr. & Mrs. Frederick J. Ogden	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. Steven E. Olsen	Mr. Steven E. Olsen	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. David A. Onley	Mr. & Mrs. David A. Onley	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. Mary Anne Oryn	Mr. Mary Anne Oryn	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Michael B. Palm	Mr. & Mrs. Michael B. Palm	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. William R. Patterson	Dr. & Mrs. Tills Payne	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Dr. & Mrs. Tills Payne	Miss Sheila R. Peterson	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Miss Sheila R. Peterson	Mr. & Mrs. A. Frank Phillips	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Stephen B. Plier	Mr. & Mrs. Stephen B. Plier	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. David A. Popsack	Mr. & Mrs. David A. Popsack	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. David S. Prewitt	Mr. & Mrs. David S. Prewitt	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. John W. Ramsay	Mr. & Mrs. John W. Ramsay	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Gordon Rasmussen	Mr. & Mrs. Gordon Rasmussen	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Steven H. Reas, USN	Mr. & Mrs. Steven H. Reas, USN	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Norman K. Record	Mr. & Mrs. Norman K. Record	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. Norman Reese	Mr. Norman Reese	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Penny E. Renwick	Mr. & Mrs. Penny E. Renwick	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Henry R. Reynolds	Mr. & Mrs. Henry R. Reynolds	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Warril H. Rhodes	Mr. & Mrs. Warril H. Rhodes	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. Mark A. Rice	Mr. Mark A. Rice	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Victor Clark Rice	Mr. & Mrs. Victor Clark Rice	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Charles W. Rider	Mr. & Mrs. Charles W. Rider	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. Troy R. Ritchie	Mr. Troy R. Ritchie	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. Charles Roberts	Mr. Charles Roberts	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Dr. & Mrs. Kenneth R. Roden	Dr. & Mrs. Kenneth R. Roden	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. Todd L. Roebke	Mr. Todd L. Roebke	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. W. Ned Rogers, Jr.	Mr. & Mrs. W. Ned Rogers, Jr.	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. David L. Rowley	Mr. David L. Rowley	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. Mark D. Royer	Mr. Mark D. Royer	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. David V. Salsom	Mr. & Mrs. David V. Salsom	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Darryl C. Sargent	Mr. & Mrs. Darryl C. Sargent	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. Joel Schnappell	Mr. & Mrs. Joel Schnappell	Mr. & Mrs. George E. Devenney, III	Mr. & Mrs. John D. Hershey	Mr. & Mrs. John D. Hershey
Mr. & Mrs. William J. Schultz	Mr. & Mrs. William J. Schultz	Mr. & Mrs. George E. Devenney		

Statement of Earnings and Expenditures

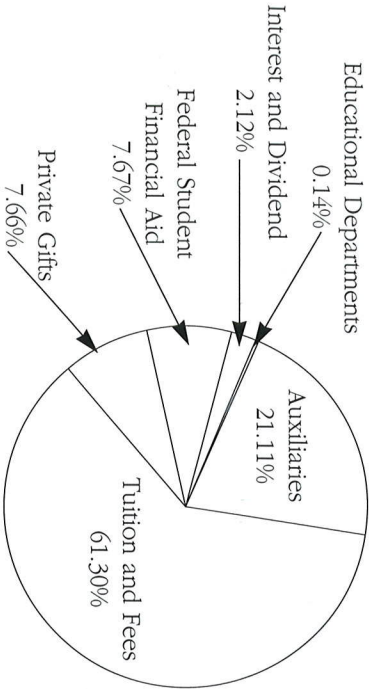
for the period of July 1, 1990 to June 30, 1991

LETOURNEAU UNIVERSITY

Statement of Current Funds Revenue, Expenditures and Other Changes
Year Ended June 30, 1991

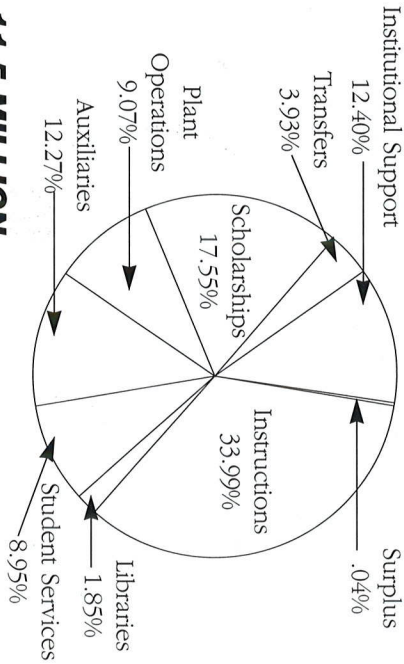
	Unrestricted	Restricted	Total
Revenue:			
Tuition and fees	7,043,300	---	7,043,300
Federal grants and contacts	155,375	725,422	880,817
Private gifts and grants	620,772	259,808	880,580
Endowment income	10,523	48,959	59,482
Interest and dividend income	172,556	11,811	184,367
Sales and service of educational departments	16,028	---	16,028
Sales and service of auxiliary enterprises	2,426,098	---	2,426,098
Total Current Revenue	10,444,652	1,046,020	11,490,672
Expenditures and mandatory transfers:			
Educational and general			
Instruction	3,739,232	---	3,739,232
Libraries	203,769	---	203,769
Student Services	965,821	18,670	984,491
General administration and institutional support	1,256,014	107,669	1,363,683
Operation and maintenance of plant	997,315	---	997,315
Scholarships	1,060,446	870,363	1,930,809
Total educational and general expenditures	8,222,597	996,702	9,219,299
Mandatory transfers for:			
Principal and interest	261,300	---	261,300
Debt issuance cost	118,563	---	118,563
Renewal and replacements	---	49,318	49,318
Loan fund matching grant	2,760	---	2,760
Total educational and general expenditures and mandatory transfers	8,605,220	1,046,020	9,651,240
Auxiliary enterprises:			
Total expenditures and mandatory transfers	1,350,389	---	1,350,389
	9,955,609	1,046,020	11,001,629
	489,043	---	489,043
Excess of revenues over expenditures and mandatory transfers:			
	---	---	---
	(484,731)	---	(484,731)
	(484,731)	---	(484,731)
	4,312	---	4,312
Other transfers:			
Endowment fund			
Renewal and replacement of plant			
Total other transfers			
Net increase in fund balances:			

1990-91 Current Fund Revenues



TOTAL DOLLARS - 11.5 MILLION

1990-91 Current Fund Expenditures



Mr. & Mrs. William D. Wright
Mr. & Mrs. Keith D. Wyckoff
Mr. & Mrs. Jeranace P. Yaddaw
Mr. & Mrs. Paul Yarger
Mr. Stuart R. Yoder
Mr. & Mrs. Kurt Yorgy
Mr. & Mrs. Philip M. Yorgy
Mrs. Jill M. Young
Mr. & Mrs. William Young
Mrs. Donna K. Yungbluth
Mr. & Mrs. Jerry Zabel
Mr. & Mrs. Allen R. Zimmerman

FOUNDATIONS

Aena Life and Casualty Fnd.
*Allied-Signal Foundation, Inc.
American Welding Society
East Texas Section
Colorado Welding Society
Colorado Section
*Ammo Foundation
*AT&T Foundation
Beeton Dickinson Foundation
The Buffalo Foundation
Burlington Northern Foundation
Carrier Corporation Foundation
*Caterpillar Foundation
CBI Foundation
Churches Homes Foundation, Inc.
Citizens of Scholarship
The James M. Cox Foundation
Delta Air Lines Foundation
Dresser Foundation Inc.
The Equitable Foundation
*The Fluor Foundation

*FMC Foundation
*Ford New Holland, Inc.
*Ford Motor Company Fund
Foreign Mission Board-SBC
*General Motors Matching Prog.
*GTE Foundation
D.D. Hechar Charitable Trust
*Halliburton Foundation, Inc.
H.A.M.D.S.
*Honeywell Foundation
Janson Frdn-Scholarship Fund
*Kernametal Foundation
The J.E. and L.E. Mabes Foundation
*McDonnell Douglas Foundation
Bruce McMillan, Jr. Foundation
Meadows Foundation Inc.
*Merck Company Foundation
Missionary Emergency Fund Inc
*Mocrota Foundation
National Gypsum Company Foud.
*Norfolk Southern Foundation
Norwell Medical Center
*Occidental Petroleum
*Phillips Petroleum Foundation
Pullman Inc. Foundation
Rainbow Fund
Ridgeway Charities
*Santa Fe Industries Foundation
Shell Oil Company Foundation
Sierra Pacific Foundation
State Farm Companies Found
Tetronix Foundation
Texas Independent College Fund
Texas Instruments Foundation
Texas Interscholastic

CORPORATIONS

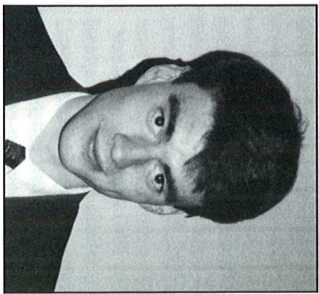
*TRW Foundation
The UPS Foundation
*Westinghouse Educational Fnd.
The Winfield & Harold Foundation
*The Xerox Foundation
Ad Maric
*Alabama Power Company
Allen & Allen
*American Airlines, Inc.
*American Cyanamid Company
*American Medical International
*AMP Incorporated
Auto-Masters, Inc.
Babcock & Wilcox
*Baltimore Gas & Elec. Co.
*Bandag, Incorporated
LeTourneau Recycling
Longview Bank and Trust
Team Bank
Bank of Longview
First Interstate Bank
Ivan R. Bartei Co. Inc.
*Best Lock Corporation
*The Boeing Company
*Carolina Power & Light Co.
*Central Illinois Light Company
Chevron USA, Inc.
*The Coca Cola Company
*Corroco Inc.
*Consumers Power
*Cosent-Lambert, Inc.
Covington Aircraft Engines Inc
Disabled American Veterans

*RR Donnelley & Sons Co.
*Dow Chemical U.S.A.
*Duke Power Company
East Texas Professional
Credit Union
*Eli Lilly And Company
*Emergency One, Inc.
The Herrington Trust
GAF Transport, Inc
*General Dynamics
*P.H. Glatfelter Company
Hart Engineering Company
*Hercoles Incorporated
*Hewlett Packard
*Hexcel
*Hoechst Celanese Corporation
Hoopa Valley Business Council
*Hughes Aircraft Company
IBM Matching Grants Program
Industrial Steel Warehouse
*Kellogg's Matching Grants
*Kemper National Ins. Company
The King's Garden, Inc.
*Krat Inc.
LaQuinta Motor Inn
Longview Body & Part Shop
*Mack Trucks Inc.
*The Made-Rite Company
Marathon LeTourneau Company
*Mark IV Industries, Inc.
*Martin Marietta Corporation
Merchants National Bank
Miller Welding & Iron Works
Monarch Flight Service, Inc.
Morelos Mexican Food

*New York Telephone Company
Northern States Power Company
*ORXX Energy Company
*Pfizer, Inc.
Precision Tool Company
*Puglet Sound Power & Light Co.
*Rastson Purina Company
*Republic Polier
Rogers Farms
Mary Rounds Scholarship
*Royal Insurance
Savolits, Inc.
Shogun of Japan Steakhouse
Siemens Energy & Automation
Southwestern Bell Foundation
Southwestern Electric Power Co
*Spang and Company
State Scholarship Commission
Stemco Inc.
*Stolz Industries
*Sysco Corporation
Hope Pierce Tart
Scholarship Fund
Northern Telecom, Inc.
Tender Loving Home Care, Inc.
*Tenneco Inc.
*Texaco, Inc.
Texas Eastman Company
Twin Gardens Equipment Co.
*United Technologies
*US Air
Voyles Properties
*Waste Management, Inc.
Wildwood Sanitation
Willow Valley
Wiltronics Supply Inc.

Wing Aero Products, Inc.
Zetronics
*Matching Gift Companies
Alliance Bible Church
Galvary Baptist Church
Chalk Hill Community Church
The Christian & Missionary Alliance
Church of Houston
East High School
Fellowship Bible Church
First Baptist Church
First Christian Church
Tyler, Texas
First Christian Church
Kilgore, Texas
First Methodist Church
Lutheran Church-Missouri Synod
First United Methodist Church
Metropolitan Baptist Church
Wobbeny Baptist Church
New Beginnings Baptist Church
Oakland Heights Baptist Church
Klathorna City University
Presbyterian Alliance Church
Louisville, Kentucky
Presbyterian Church
Basking Ridge, New Jersey
Ranger Soccer Team
Stratford PTA Scholarships
United Methodist Church

1991 NATIONAL HERITAGE AWARD



Titus Crabb

LeTourneau junior, Titus Crabb, of Whitefish, Montana is one of 10 in the country to be honored as a 1991 National Youth Award recipient by the Religious Heritage of America. He was chosen for his outstanding service and commitment to church, school and community. Nominees were also selected for honesty, integrity and religious values demonstrated in their daily lives.

Crabb was honored Oct. 31 in St. Louis, Mo. at the Religious Heritage of America 41st Annual National Awards Program.

FACULTY MAKE A DIFFERENCE IN THE COMMUNITY

Dr. Sharon Feaster, assistant professor of education and director of teacher education, served as president of the Longview Independent School District Drug-Free Schools Advisory Council. She was also moderator of a sub-committee, the Drug-Free Schools Study Committee, which studied drug use prevention programs and made recommendations to the Longview ISD Board of Trustees.

Dr. Feaster also made presentations during the year at the state conferences of the Texas Association for Supervision and Curriculum Development and the Texas Joint Council of Teachers of English. She also regularly conducts workshops for teachers on a variety of topics and has written five books of activities for writing teachers.

EQUIPMENT GIFTS

Chicago Bridge and Iron
Covington Aircraft
Harris Company
Hobart Brothers
Motorola, Inc.
National Semi-Conductor
Newport News
Shipbuilding
Oscar Schmidt
International
Scot Industries
TH Enterprises

Every Gift Is Significant

PROFESSOR TEACHES IN POLAND

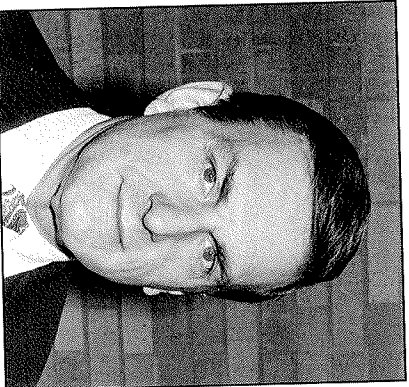
Dr. Phil Hook, professor of biblical studies, spent two weeks in Wroclaw, Poland, teaching courses in the doctrine of the church and prophecy at the Baptist seminary which is a part of the First Baptist Church in Wroclaw. There are 15 Polish and three Ukrainian students enrolled in the seminary. This is Dr. Hook's 18th visit to Poland since 1976.

WELDING SEMINAR DEMONSTRATES CURRENT TECHNOLOGY

A Pulsed-Gas Metal Arc welding seminar drew more than 80 participants to the campus in October. Leo E. Widenthaler, national account manager for Hobart was the instructor. The seminar demonstrated joining applications using ferrous and nonferrous metals in live equipment demonstrations.

ANNUAL LeTOURNEAU DINNER HELD IN LANCASTER, PENNSYLVANIA

Ninety-nine people gathered at the Willow Valley Conference Center in Lancaster, PA on October 14, 1991 for the annual LeTourneau University dinner. The program included a university progress report by Dr. Austin, special music by John Martin, director of development, and the showing of a new recruitment video. Banquet guests included a number of prospective students and their



Jim Stjernstrom
Vice President for
University Advancement

This issue of NOW, the President's Annual Report, focuses attention on the sources of financial support received by LeTourneau during the past fiscal year. There are several things I would like you to remember as you read it.

1) I cannot over emphasize how grateful we are for your prayer and financial support.

The friends of LeTourneau are a diverse group scattered

everywhere from Longview, Texas throughout the world. Many have been directly involved in the life of the university as students, parents, alumni, trustees, and friends. But there are others who have faithfully provided support who have not attended LeTourneau, have never had a son or daughter attend the university and who have never visited the campus. They pray for us and give to us simply because they believe in the mission of LeTourneau.

When I look at the list of names in this President's Report I thank the Lord for each person, for their prayers on our behalf and for every gift. Once again let me say, "Thanks for your support!"

2) Every gift is significant. I've heard it said that fund raisers can no longer afford to pay attention to gifts under \$100.00.

My response is that there's no such thing as a small, inconsequential gift. At LeTourneau, every gift is needed, every gift is significant, and we are grateful for every gift!"

This is especially true during the difficult economic times we are experiencing.

The prayer requests received during the alumni phonothon emphasized to me that many of the people who care about LeTourneau are experiencing difficult struggles in their own lives.

That's why in this report we recognize every person who has given a gift of \$1 or more. (If we missed your name or made some other mistake, please inform us so we can make a correction.) To be strong and to grow, LeTourneau requires a broad base of support from many friends, a

few giving large gifts and many more giving smaller ones. That's why every gift has its own unique place in the overall picture and is vitally important in meeting the critical needs of the university.

3) At LeTourneau we have just one mission; to provide a high quality, Christ-centered, life shaping education for Christian young people and adults. We prepare people to serve the Lord through their chosen professions. When we appeal to you for financial support we always focus on our mission.

While there may be occasions when we send you a book or a tape to show our appreciation for your gift, we will never allow a premium to become the primary motive for your giving to LeTourneau.

Our mission is what's important. That's where we will always place the emphasis. It's our mission that is truly worthy of your support.

So, from all of us at LeTourneau University, thank you for your support. We value your gifts. They are significant no matter how large or small. You can be confident that your prayers and gifts support an educational ministry that shapes the lives of thousands of people and is of eternal significance.

4) Whenever you have a question, a comment, a suggestion about LeTourneau University please write or give us a call. We are frequently contacted and we would like to hear from you. In your own community, encourage young people you know in your neighborhood and church to consider attending LeTourneau. A suggestion from you could very well be the Lord's way of directing their lives.

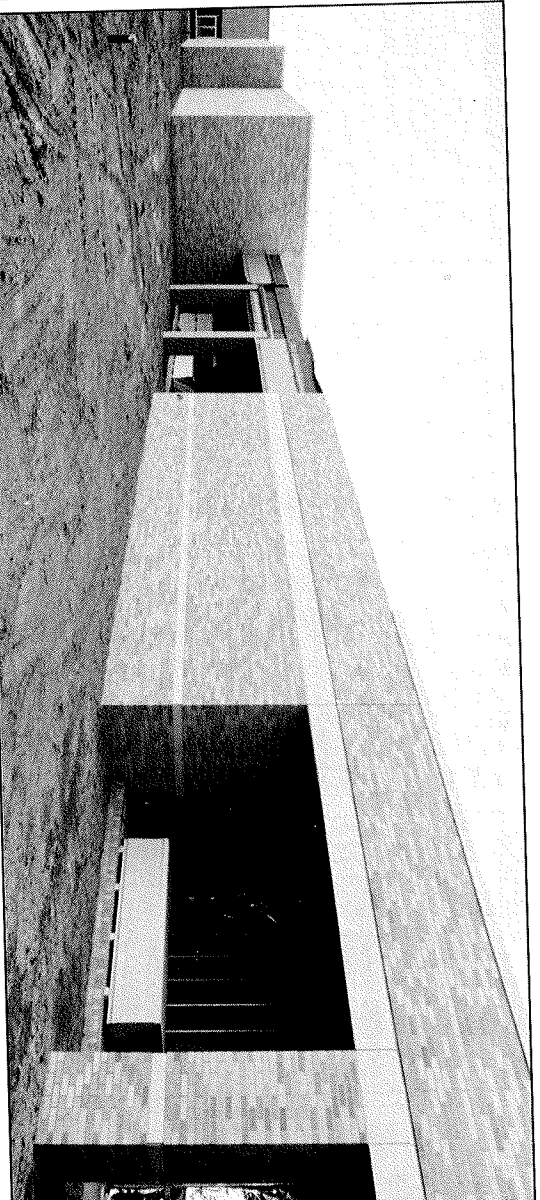
If you are ever near Longview, please take time to visit the campus. Be sure to stop by the advancement office. The appearance of the campus is changing from month to month and we would like to give you a tour and show you the progress we're making. We want to be of service to you in any way we can. We want you to share with us the joy of seeing what the Lord is accomplishing in the lives of everyone He leads to LeTourneau.

Blue Bird Bus Added To Fleet



It was a cold, wet November day when University trustees boarded the bus which took them to visit the site of Longview Hall. The 32 passenger Blue Bird bus was a gift from the Luce family, founders of the Blue Bird Body Company. Paul Gliske, chairman of the Board of Trustees, is the president of the company.

Construction of Longview Hall on Schedule



As each step of the construction process is completed, Longview Hall becomes a more impressive structure. Outside brickwork is complete and the building is now weather tight. During the winter months workmen will work on the installation of electrical and mechanical systems and interior finishing. The building will be ready for occupancy by the fall semester 1992.

Grant Will Expand Library Services

A \$323,109 grant from the United States Department of Education will enable members of the Forest Trail Library Consortium, Inc., of which LeTourneau University is a member, to link member libraries and tie into a national library network.

This grant comes as a result of discussions between the director of the LeTourneau University library and directors of three other major East Texas libraries. Early in 1989 this group formed the Forest Trail Library Consortium which now includes 11 members.

"The Consortium objectives are to provide information and knowledge, along with the cultural heritage and resources of East Texas to the widest possible audience at the lowest cost," explains Lois Braymer, director of the LeTourneau Learning Resource Center.

The automation and computerization of the libraries

was identified as an immediate goal. To reach this objective, in 1990 the Consortium applied for a grant from the United States Department of Education to fund the program.

In August the Consortium was notified by the United States Department of Education that it was the recipient of a grant totaling \$484,749 of which \$323,109 is to be provided by the U.S. Department of Education with the remaining \$161,640 coming from members of the Consortium.

The grant was awarded to enable the Consortium to build a common on-line database for resource sharing.

"The grant will enable LeTourneau and other member libraries to tie into a national library network and to extend the possibility of locally shared catalogs and clientele thereby promoting resource sharing and the cooperative collection of library materials,"

said Lois Braymer.

Information systems available today offer everything from games to the most sophisticated scientific research information.

The Consortium is a member of the Online Computer Library Center (OCLC), a national network of libraries committed to resource sharing through a common online catalog. The Forest Trails Consortium libraries will collect and match their records and transfer them to the OCLC database.

The database information is machine-readable which makes it available to anyone whose computer is connected to the system. It opens up literally millions of options for information retrieval. Topics can be researched, libraries can be located where the information is on file and it can be downloaded to the users computer.

The grant will also enable

LeTourneau to purchase a Bibliofile computer workstation used throughout the system for record conversion, cataloging, electronic mail and document delivery between libraries.

The result will be greatly expanded access to library resources by LeTourneau faculty, staff and others who use the library. The sharing of resources also means the cost of providing information will be reduced.

Automation will result in faster, more accurate and extensive access to information.

This grant sets the stage for LeTourneau to take advantage of the growing number of information networks. All of this is part of a major 5-year library modernization project aimed at strengthening teaching and learning resources at LeTourneau University.

ALUMNI MEET IN COLORADO

The Rockies were rockin' with laughter the last weekend in September when five LeTourneau grads met at Keystone Resort near Denver to renew old acquaintances and share fond memories.

Conceived and hosted by Larry Ethridge ('58) and wife Connie, of Denver, the gang descended upon unsuspecting Colorado from far and wide: Jim Marble ('57) and wife Joyce, from Robinson, Illinois; John Stevenson ('58) and daughter Terry from Starr, South Carolina; Dick Hamby ('57) and wife Carolyn, from Birmingham, Alabama; and Don Huddins ('58) and wife Judy from Seattle, Washington.

The group exchanged tales of years gone by complete with the embellishments that time inevitably contributes. Reminders of Dorm 12 water fights, hitchhiking trips and pie and coffee at Mom Mannix's Cafe stirred old memories. Each man had his own recollections. On one thing they all agreed. The daily chapels helped them keep life in perspective. "Thanks LeTourneau Technical Institute, for great memories."

We thank Judy Huddins for this special report.

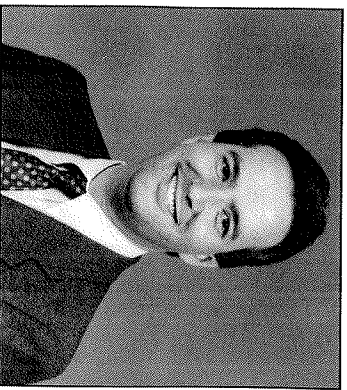
STUDENTS PARTICIPATE IN CLEAN SWEEP PROGRAM

For two years LeTourneau students have participated in a community program called, Clean Sweep. Volunteers throughout the community spend a Saturday refurbishing homes in needy areas of the community.

On Saturday, October 8, 1991, more than 200 LeTourneau students put in a day of work and refurbished nine homes. Work included carpentry, roofing, painting and general repairs. The efforts of all the community participants is greatly appreciated. For LeTourneau students Clean Sweep is an opportunity to demonstrate the love of Christ to people who need a little help.

Focus on Planned Giving

How to Plan for Widowhood



John F. Martin
Director of Development

"There are so many things Fred should have told me, but it all happened so quickly," a grieving widow told me after her husband died.

But is death really unexpected? This couple spent 48 memorable years together, and they planned the whole time. They expected retirement to be pleasant and satisfying. Death was understandably unwanted, so they didn't plan for it.

But we must plan for widowhood. Over 80 percent of today's wives will become widows. It is simply a question of "When?" Who can possibly be prepared for this experience? Let's consider the financial adjustments.

Couples should review their wills regularly to make sure the personal representative (executor)

and guardian still qualify and are willing to serve. Are the provisions still adequate to meet the needs of beneficiaries? Do they conform to recent tax legislation?

There are many questions to answer: "Where are the checkbooks, bank statements, cancelled checks, and savings passbooks? Will I have full access to our bank accounts after my husband's death, or should a separate account be established? Where are auto, homeowner's, and life insurance policies? Am I still covered by medical insurance, and are the children covered too? Where are records about our home such as deeds, mortgages, and title insurance? Where are personal records like our marriage and birth certificates and Veterans' Administration papers?

"Who are the people who will help me? Who will handle the funeral and what are my husband's wishes concerning those services? What are the names of our attorney, accountant, banker, and insurance agent? Who will be most helpful as a financial confidant? What do I do to sell or retain my husband's business, and who will help me make those decisions?" These can be

enormous problems. You should think them through carefully with professional advisers.

"How do I collect life insurance proceeds? How do I invest them wisely and conserve them? How do I begin receiving an income and from what sources? Will this income be adequate, or will I need to find employment as soon as possible?" Simply projecting the widow's income and expenses may raise issues you have not yet considered.

Too often we men take the view that we do not want to "bother" our wives with financial details. Robert Bosterman in his book *The Complete Estate Planning Guide* cites this example:

"I once knew a widow whose estate, inherited from her husband, included a block of stock worth \$200,000 in a blue chip corporation. She knew little about the world of investment, but learned rapidly, or so she thought. "Shortly after her husband died, the company announced a stock split. Seeing in the papers that the stock was now listed at a lower price, she got panicky, thought she was losing money, and sold off her stock, all \$200,000 worth. "Next she put the proceeds into a

speculative stock. Within two years, the value of the stock dropped from \$200,000 to \$50,000. Had she kept her investment in the original form, it would have been worth \$250,000.

"It's easy enough to criticize or ridicule the unfortunate heroine of this little drama, but in doing so, I think we miss the point.

"Was it her fault she acted so foolishly? After all, she never handled or owned any sizable amount of property in her life. Her husband had never bothered her with money matters."

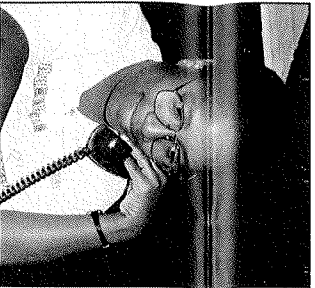
(adapted by permission from John G. Watts, Westmont College)

LeTourneau has prepared a useful booklet, "Memo To My Loved Ones", which can help you answer these questions. I believe it covers all the information you will need if your spouse dies. The booklet also includes work sheets for projecting your budget and your income. Please feel free to request a copy by writing or calling me at LeTourneau. I would enjoy hearing from you. Call or write John F. Martin, Director of Development, LeTourneau University, P. O. Box 7001, Longview, TX 75607, (903) 753-0231, ext. 337.

**COMMENTS BY
STUDENT CALLERS**



Dean Lewis, Senior mech. engineering major from Grand Rapids, Michigan, and Student Senate President ,”I appreciated that we were encouraged to spend time on the phone to be more personal in making the calls. And asking for prayer requests made it even more meaningful. One call in particular stands out in my mind. An alumnus had recently left his wife at the hospital. I was glad I could include their need among the other prayer requests we received.”



Carmelita Johnson, Senior biology major from Colorado Springs, Colorado. “I enjoyed making the calls. It was a pleasure to talk with alumni and hear the stories about the days when they were at LeTourneau. I also appreciated the gifts they made to the Phonathon.”



Darryl Wright, Senior Aviation Major from Crawfordsville, Indiana,“Many of the alumni talked about the great time they had at LeTourneau and asked about their favorite faculty member. Others were obviously facing struggles in their lives. I was glad we could remember them in the prayer requests.”

Alumni Phonathon Update

Alumni & Friends Respond to Callers

The 1991 Phonathon was held during the week of September 23-27 and it turned out to be one of the best we've ever conducted. The goal was \$55,000 for student scholarships. But equally important, also the callers were committed to show a personal interest in every person called. The student were very successful on both counts. About 100 students participated in the five nights of calling. Twenty five telephones were installed on the third floor of the R. G. LeTourneau Memorial and Student Center Building. Each evening began with a brief training session. At 6:00 p.m. the students began making calls to people in the eastern time zone, shifting to the central, mountain and pacific time zones as the evening progressed.

The students completed 2864 calls and received more than \$48,000.00 in pledges. Phonathon gifts received in advance by mail raised the total to \$52,319.00.

After the Phonathon letters were sent to everyone not contacted to give them an opportunity to participate. We expect the total to exceed the \$55,000 goal when the final tally is made.

Increasing the percentage of participation was one of the major Phonathon goals. This year we received 117 first-time contributions. Overall in 1990-91 18 percent of LeTourneau alumni made a contribution to the University.

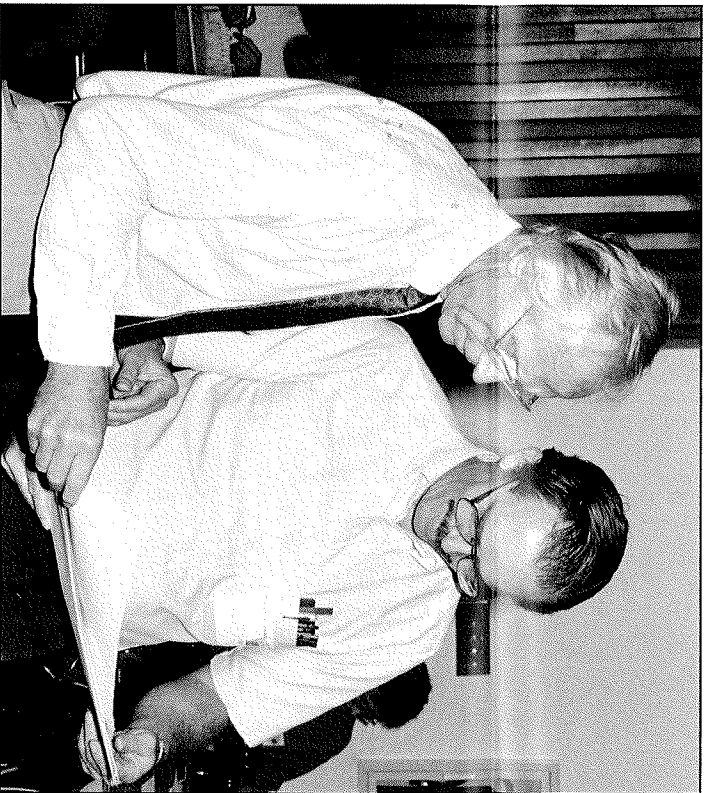
Raising funds for student scholarships is of critical importance because most LeTourneau students come from homes of modest income and, in addition to working to pay their way, they require some assistance to receive a LeTourneau education.

It costs approximately \$1000 per student to make up the difference between tuition and actual cost. This does not include the additional costs which must be raised for capital improvements. So we are especially grateful for all the alumni and friends who responded so generously to the Phonathon.

What made this year's phonathon especially meaningful was the strong emphasis placed on making the calls as personal as possible. Students were encouraged to ask questions and to spend time talking with the alumni and



One hundred students participated in the Phonathon. There was a spirit of expectation throughout the week as calls were made. Funds were raised for scholarships and in the process students had an opportunity to visit with many alumni and friends of the University. Asking for prayer requests and ending each evening of calling with prayer made it a very meaningful event.



Alumni Royce Yoder (ET '64), on the left, and Richard Baney (MT/AT '70) were among several alumni on hand to help make the Phonathon a success. The students appreciated the participation of alumni. Their presence at the Phonathon gave students a new appreciation for the heritage of the University.



Candice Brown, senior from Balsam Lake, Wisconsin, received some coaching from Jeff Jones and Roy Zeitlow. Jeff is president and Roy is vice president of the Student Foundation, a specially selected group of students who work with the admissions and advancement offices on special projects. Foundation members assumed responsibility for recruiting callers. Their commitment to the Phonathon was one of the major reasons for its success.

friends about things of interest to them. They also asked for prayers requests. The response on both ends of the line was very gratifying. The students enjoyed the conversations. The emphasis on showing personal interest relieved the pressure so often associated with asking people for donations. The people called also appreciated the personal attention they received from the students. The prayer request spanned the range of human experience; family problems, sickness, surgery, the death of a loved one, the loss of a job, unspoken requests, and many more. Asking for prayer requests was a very natural thing to do and people responded without hesitation. Several students prayed with people over the phone about critical needs. Others shared words of understanding and encouragement. The prayer requests were collected throughout the evening and when the calling ended there was a time of prayer. Lists of the prayer requests were given to members of the President's Cabinet and to Residence Hall Advisors to share with the everyone on campus. All who participated in the Phonathon expressed appreciation for the emphasis on personal relationships and prayer along with presenting the need for financial support. The Phonathon produced scholarships for students but it also showed a lot of people that LeTourneau students care about others. It was a worthwhile and enjoyable activity.